

# Worksheet

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**Print out this Worksheet and fill in the spaces to determine what your personal ideal prices should be.**

Line 1: How much do YOU need to make a year \_\_\_\_\_

Line 2: How much do you want your BUSINESS to make a year \_\_\_\_\_

**Add Line 1 and Line 2:  
TOTAL YEARLY FISCAL GOAL** \_\_\_\_\_

**Take your fiscal goal from above** \_\_\_\_\_

Divide that by 12 (how much you need to make a month) \_\_\_\_\_

Divide that again by 4 (how much you need to make a week) \_\_\_\_\_

Divide that again by 7 (how much you need to make a day) \_\_\_\_\_

## **HOW MANY DAILY VISITS DO YOU NEED TO DO?**

Looking at that daily number, divide that by your current price and this is how many visits you must do to achieve your goal:

\_\_\_\_\_

Now add on \$5 more than your current price \_\_\_\_\_

Would you rather do more work for little money or a lot of work for a little money?